

OPERATION OF LICENSED BAR AND CAFÉ SERVICES

BRAUNSTONE CIVIC CENTRE, KINGSWAY, BRAUNSTONE TOWN, LEICESTER
AND AT THE THORPE ASTLEY COMMUNITY CENTRE, LAKIN DRIVE, THORPE ASTLEY, LEICESTER

TENDER BASE

The tender base is defined as follows :-

1. From the 13th August 1986 to 6th May 1989 the Licensed Bar was managed and operated by the Council. The income (excluding V.A.T.) resulting from bar sales was :-

13.8.86 - 31.3.87	-	£ 13,772.56
1.4.87 - 31.3.88	-	£ 46,413.52
1.4.88 - 31.3.89	-	£ 60,715.25
1.4.89 - 6.5.89	-	£ 8,440.90
2. During the period 7th May 1989 to 10th July 1989 the Licensed Bar was operated by a private Operator. (Temporary contract)
3. On 10th July 1989 the Council entered into an agreement for a private Operator to operate the bar at a fixed sum, payable to the Council, of £8,000 for each year of the contract period (today's value £20,772).
4. On 10th July 1993 the Council entered into a four year Agreement for a private Operator to operate the bar at a fixed sum, payable to the Council, of £12,000 for each year of the Contract period (today's value £25,342).
5. The Contract was extended for one year, until 9th July 1998 whilst a major Civic Centre refurbishment programme was completed.
6. On 27th May 1998 the Council entered into a four year agreement for a private Operator to operate the bar for a fixed sum, payable to the Council, of £16,500 for each year of the contract period (today's value £31,428).
7. On 29th May 2002 the Town Council entered into an agreement for an Operator to operate the bar for a fix sum, payable by the Operator to the Council, of £18,000 for each year of the Contract period (today's value £32,747).
8. On 6th July 2006 the Town Council entered into an agreement for an Operator to operate the bar for a fixed sum, payable by the Operator to the Council of £18,000 for each year of the Contract period (today's value £30,526).
9. In January 2009 the Town Council agreed a 10% reduction in the Contract Price for six week period up to 28th February 2009.
10. On 10th July 2010 the Town Council entered into an agreement for an Operator to operate the bar for a fixed sum, payable by the Operator to the Council of £18,000 rising by £500 for each subsequent year of the Contract to £19,500 in 2013/2014.
11. In October 2010, Braunstone Town Council became responsible for the management of the Thorpe Astley Community Centre. The Operator agreed to provide and develop an occasional licensed bar service at the Thorpe Astley Community Centre, as and when required by hirers of the facility.
12. On 11th April 2013, the Council agreed to a deferment of one month's instalment to be paid by the existing Operator at the end of the Contract period.

13. On 10th July 2014, Braunstone Town Council entered into an agreement for an Operator to operate the bar for a fixed sum, payable by the Operator to the Council of £19,000 per annum (today's value £25,765).
14. On 10th July 2018, Braunstone Town Council entered into a one year extension of the contract, while it ascertained future options for extending the Licenced Bar Service to include Café Services.
15. On 10th July 2019, Braunstone Town Council entered into a four year agreement for an Operator to operate the bar for a fixed sum, payable by the Operator to the Council of £17,000 per annum (today's value £21,373).
16. On the evening of 20th March 2020, the service closed following Government advice to close to prevent the spread of Covid-19. The serviced reopened on Friday 11th September 2020 operating under the relevant regulations and Covid-19 mitigation measures. The service subsequently closed from 6th November 2020 until 16th May 2021 inclusive due to Covid-19 restrictions. Total number of days closed was 367. The original end date on the contract of 10th July 2019 (see 15 above) was Sunday 9th July 2023; therefore, the new end date was revised to 10th July 2024, to take account of the period in which it was unable to operate.
17. In May 2021, the Operator requested a phased reopening of the bar on reduced hours and reduced capacity up to 20th June 2021. The Council agreed a reduced pro-rata monthly payment of £1,094.79.
18. In November 2021, the Council agreed a request from the Operator requesting that, due to takings being lower than pre-pandemic levels, the monthly Service Level payments be reduced to £1,000 per month until the new kitchen facility was provided which will enable operations to be expanded to provide a Café service.
19. The new Café kitchen facilities were completed in August 2023. The Café service commenced on 5th December 2023.
20. In January 2024; the Council agreed a one extension to the contract to operate the Bar and Café Service until 10th July 2025.
21. Balance sheets and Profit and Loss Accounts are summarised as follows :-

	<u>SALES</u>	<u>NET PROFIT</u>
1995	£19,200	£18,666
1996	£91,327	£18,721
1997	£90,198	£17,862
1998	£108,585	£23,592
1999	£115,163	£19,679
2000	£112,117	£17,862
2001	£117,303	£19,075
2002	£110,164	£21,673
2003	£101,859	£18,262
2004	£107,037	£18,081
2005	£103,599	£23,915
2006 (1/8/5 to 31/7/6)	£103,599	£20,537
2007 (1/8/6 to 31/7/7)	£98,917	£20,906
2008 (1/8/7 to 31/7/8)	£95,005	£17,247
2009 (1/8/8 to 31/7/9)	£102,264	£15,244

	<u>SALES</u>	<u>NET PROFIT</u>
2010 (12/7/10 to 31/03/11)	£75,533	£14,143
2011 (1/4/11 to 31/3/12)	£109,504	£2,758
2012 (1/4/12 to 31/3/13)	£109,672	£8,867
2013 (1/4/13 to 31/3/14)	£117,460	£11,272
2014 (1/4/14 to 31/3/15)	£136,128	£19,047
2015 (1/4/15 to 31/3/16)	£154,265	£23,059
2016 (1/4/16 to 31/3/17)	£195,413	£30,021
2017 (1/4/17 to 31/3/18)	£224,772	£34,640
2018 (1/4/18 to 31/3/19)	Unavailable	
2019 (1/4/19 to 31/3/20)	£141,620	(£14,850)
2020 (1/4/20 to 31/3/21)	£13,907	(£13,468)
2021 (1/4/21 to 31/3/22)	£119,114	£201
2022 (1/4/22 to 31/3/23)	£164,950	£6,598
2023 (1/4/23 to 31/3/24)	£222,873	£14,473

22. Braunstone Civic Centre and Thorpe Astley Community Centre are used by a wide variety of groups and organisations and is available for exhibitions, lectures, receptions, club meetings, conferences, dances, celebrations. The advance bookings diaries are available for inspection by arrangement with the Resources & Facilities Manager.